

NPL DAYS PORTUGAL



Venue: InterContinental Hotel

2nd Edition

Lisbon October 6, 2022

DDTALKS IS RETURNING
TO LISBON ON
OCTOBER 6, 2022 FOR
THE 2ND EDITION OF
NPL DAYS PORTUGAL

The COVID-19 crisis has posed unprecedented challenges for economic and financial resilience. Unprecedented monetary and fiscal support measures combined with moratoria and forbearance measures have contributed to mitigate the increase in defaults.

We propose a full day of open discussions on NPL resolution strategies in Portugal and elevate considerations on how to encourage banks, investors, servicers, and other stakeholders to actively address the current NPL levels and investment opportunities in the market.



TOPICS THAT WILL BE DISCUSSED AT NPL DAYS PORTUGAL

- National AMC
- Predictions for 2023
- Top Trends, Drivers, and Challenges
- Unsecured market developments
- Secondary Market
- Securitization transactions
- Distressed Real Estate
- SMEs distressed loans
- Regulatory changes
- Distressed Technology
- Valuation and Due Diligence
- Restructuring and Insolvency
- NPLs Servicing
- and many more

SCHEDULED SESSIONS LISBON TIME

08:30-09:00 REGISTRATION AND COFFEE

09:00-10:00 MARKET OVERVIEW AND LATEST REGULATORY CHANGES I PANEL DISCUSSION

Macro economic context and impact on the economy of the ongoing geopolitical crisis.

Regulatory context and potential impact on the market structure.

The importance of the alignment of interests among all parties involved (sellers, buyers, servicers, asset managers)

Potential future flows of NPLs in a post-Covid world and considering the new geopolitics realities ahead.

Moderator: David Sequeira Dinis-Uría Menéndez - Proença de Carvalho

Panelists: Susana Bento - Deloitte; Sandra Cardoso - CMVM; Ricardo Santos - European Investment Bank; Boštjan Jazbec - Single Resolution Board; Alexandra Valente-SRS Advogados.

10:00-10:30 COFFEE BREAK

10:30-11:30 UNSECURED MARKET OVERVIEW I PANEL DISCUSSION

Unsecured volumes in this year vs previous years. typology of debt (Retail vs. SME), competition, and what level of prices we will see.

What are the expectations for 2023? Data and Technology importance.

How does inflation impact Business Plans?

Recent trends for collections, servicers performance, and key challenges going forward.

How recovery performance of secondary market portfolios can be improved.

Moderator: Tiago Correia Moreira-Vieira de Almeida

Panelists: Iris Santos Soares - Banco CTT; Anastasios Kantzavelos - Relational; Fernando Brito Barros - Qualco; António José Durate - Parvalorem.

11:30-12:00 COFFEE BREAK

12:00-13:00 SERVICING MARKET UPDATES I PANEL DISCUSSION

Overview Of The Servicing Market In 2022 And Projections For Next Year.

Full Coverage Of The Entire Distressed Credit Value Chain.

Improvement Of Performance And Importance Of The Alignment Of Interests Among All Parties Involved.

Specialized Services For Investors And Key Areas Of Focus At The Moment.

Servicing Of State-Guaranteed Loans.

Moderator: Bruno Estanque Viegas - Alantra

Panelists: André Figueiredo- PLMJ; Joao Boullosa-Duo Capital; Marco Freire - Whitestar.

13:00-14:30 NETWORKING LUNCH

14:30-15:30 REAL ESTATE, VALUATION, AND DUE DILIGENCE | PANEL DISCUSSION

What is the view on the current position in the property markets, and do we expect these trends to continue? Residential vs Commercial.

What is the view on specialty finance? Are we seeing an indicator that some of these books may present opportunities in the short to near term?

How do you view the potential impact of the cost of the living crisis on the single property/ part-time landlord for instance?

Where are the opportunities and which assets are the most challenging to the transaction in terms of accurate valuation, pricing, return, and investors' appetite?

Moderator: Igor Borrego - CBRE

Panelists: João Braz - Ideallista; Francisco Virgolino - Prime Yield; Miguel Pereira Pinto - Albatross Capital; João Flores Ribeiro - doValue.

15:30-15:45 COFFEE BREAK

15:45-16:45 INVESTMENT PERSPECTIVES | PANEL DISCUSSION

Strategies for developing secondary NPL markets that address information gaps and entry barriers to this market.

How has the competitive scenario (buy-side) changed in the last few years?

Why the next cycle is around the corner, and why it will create great opportunities for the players that have access to capital

With any increase how do you build this into your calculations when assessing pricing and risk?

What are the deals which you find difficult to price/get approved/compete on in the current market?

Moderator: Mafalda Barreto

Panelists: Rafael Paim - Servdebt; Nuño Martins - Caixa Geral de Depositos; Rafael Gonzalo - LCM Partners; Daniel Mombiedro - Bain Capital.

16:45 END OF THE CONFERENCE & NETWORKING DRINKS

Confirmed Participants Include



Iris Soares
Banco CTT



Pablo Crespo
Apollo



Pedro Ventaneira
Montepio



Paulo Merino
CPPIB



Pedro Ferreira Malaquias
Uría Menéndez



Daniel Mombiedro
Bain Capital



Rafael Gonzalo
LCM Partners



Jose Araujo
Millennium BCP



Marco Freire
Whitestar



Volkert Reig-Schmidt
Novo Banco



Joana Maia
AnaCap



Boštjan Jazbec
Single Resolution Board



João Flores Ribeiro
doValue Portugal



Sandra Cardoso
CMVM



Francesco Virgolino
Prime Yield



Fernando Brito Barros
Qualco



Miguel Pereira
Pinto Albatross Capital



Vittorio Calvi di Bergolo
LX Partners

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